



"Joining Hands to Help Our Community"

2024 Annual Report

Faith Works State of the Organization – 2024

I am pleased to report that we have had another wonderful year in 2024. Our construction teams were able to complete 184 different repair and construction projects serving families in Virginia Beach and Chesapeake using volunteers and contractors. As always, we were able to accomplish outdoor projects and inside work. There were no requests that had to be put on hold and our work was always safely accomplished. Since our inception on December 13, 2007, we have successfully completed 1,894 projects. This coming year we are certain to surpass the 2,000 mark.

We are continuing to recruit new Board members that are gifted in stewardship, compassion, and leadership. We are always looking for individuals with administrative and project management skills. If you have any interest in joining our organization, please let us know.

Finally, due to record volume of qualified projects requests, Faith Works is asking folks in our community for donations, which is the life force of our organization. We continue to operate with 97% of our funds going to direct costs for recipient projects. We have no paid employees as all work is done by unpaid volunteers or licensed subcontractors, when required. About 3% of all donations go to administrative expenses such as bank fees, fund raising and Website technology. Volunteers arrange our lunches, but the cost of materials and subcontractors are our primary expenditures, and we are always looking for ways to do more with less. We are very grateful to volunteers that help us raise money for our cause and we have been successful in events in this digital world. It is now easy for anyone to name our group on any of these platforms.

Faith Works is pressing on, living our best life to serve others. Consider joining or partnering with our charity in some way. It is the best feeling in the world to use what God has blessed us with as a conduit to help someone else in need. We look forward to seeing you on the journey we go forward with strength and passion in 2025. Thank you for your consideration.

Matthew Weinstein, President, Chairman of the Board
Faith Works Coalition

1. TABLE OF CONTENTS

	Faith Works State of the Organization.....	Page 2
1	Table of Contents.....	Page 3
2	Mission Statement, Objectives and Organizational Structure.....	Page 4
3	Committee Reports	
	3.1 Construction Projects Committee	Page 5
	3.2 Fundraising and Community Relations Committee.....	Page 8
	3.3 Volunteer Committee.....	Page 9
4	2021 Financial Statement.....	Page 10
Appendices		
	A. Officers and Board of Directors.....	Page 12
	B. Supporting Organizations.....	Page 13

2. MISSION STATEMENT, OBJECTIVES, and ORGANIZATIONAL STRUCTURE

Faith Works Coalition (FWC) is an alliance of local faith-based organizations and individuals founded to assemble and responsibly steward financial, material, and human resources sufficient to address substandard housing in Virginia Beach, Chesapeake, and other communities.

Mission Statement

Faith Works Coalition was established to eliminate poor living conditions in Virginia Beach, Chesapeake, and other communities by repairing homes for elderly, disabled, disadvantaged and low-income families.

Objectives

- Improve housing for low-income families, veterans, disabled persons, and the elderly.
- Improve quality of life in low-income neighborhoods.
- Minimize homelessness by repairing homes to meet basic living standards.
- Build community spirit through collaboration with other community organizations.
- Enhance the joy of fellowship inherent in faith-based volunteer organizations.
- Provide emergency relief through repair and reconstruction of homes in communities affected by natural disasters; and
- Collaborate with the Cities of Virginia Beach and Chesapeake housing departments and other community organizations that share FWC's mission and values.

Faith Works Coalition is successful in carrying out our objectives to serve our client families by completing projects that improve their lives through the generosity of our donors, volunteers, and prayers that we receive from the community at large to remain safe as we work. Our common hope is that the families we serve realize that God loves them just as they are and that they are part of our beloved community.

Organizational Structure

The Board of Directors is comprised of individuals from community organizations and congregations that oversee all Faith Works Coalition activities. The Board meets monthly and elects officers at its annual meeting to include a President, Vice President, Secretary and Treasurer. Fiscal accountability starts with the Finance Committee's responsibility for monthly reporting and is exercised through the Board and Treasurer. We have a structured organization for each project to professionally manage duties and responsibilities contained in each functional area established to support the undertaking. The Board through its committees:

- Recruits new members and publicizes our objectives.
- Identifies properties for improvement.
- Does thorough pre-planning for upcoming projects.
- Supports and provides oversight for projects that are in progress.

The following are established as standing committees:

- Finance
- Fundraising and Community Relations
- Construction Projects and Disaster Relief
- Volunteer

3 COMMITTEE REPORTS

3.1 Construction Projects Committee.

Duties of the CPC

The Construction Project Committee (CPC) is the largest committee in FWC and is chartered to interact with homeowners who ask for assistance. Working with the Intake Coordinators, the CPC Project Managers (PMs) interview prospective clients to evaluate their request and establish their financial qualifications to receive FWC help. The results of these interviews are discussed at CPC monthly meetings and forwarded to the Board of Directors with appropriate recommendations.

After the Board of Directors approves a family for FWC assistance, a PM schedules the work, and the Volunteer Coordinators schedule volunteers. The PMs supervise and complete the work, account for all expenses, and file reports on completed projects. Some approved repairs are beyond the ability and/or qualifications of volunteers (primarily HVAC, Electrical, and Roofing). For these repairs, certified contractors are employed.

2024 Year in Review

This was another busy year, working on home repairs for our low-income clients so their homes present a safe and healthy environment. The scope and type of repairs accomplished were consistent with prior years. We worked on only **19 mobile homes** this year; prior years have been three or four times that many. We completed **183 projects serving 106 families** which is a substantial increase from last year's **149 projects**. Projects included **2 church Youth Groups and 2 Community Projects**. Our reliable **contractors** completed, or assisted, **53 (29%) projects**. Our go-to contractors are well qualified, efficient, and proven trustworthy, and believe in the ministry of FWC. They are a valued part of the CPC team.

Projects with Contractor Support

	Total	Virginia Beach	Chesapeake
Projects	53	15	38
% of Total	29.0%	20.0%	35.2%

Projects in Mobile Homes

	Total	Virginia Beach	Chesapeake
Projects	19	8	11
% of Total	11.5%	13.3%	10.2%

Project categories and costs

This year our largest number of needed repairs were related to internal repairs for flooring, cabinets and electrical issues. accounting for **25%** of projects. The next largest category

was in HVAC repairs accounting for **18%** of projects followed by external repairs to siding, fascia and windows accounting for **16%**; plumbing repairs accounting for **16%**; handicap modifications including ramps, doors and tubs accounting for **16%**; and roof repairs accounting for **9%** of projects. These statistics are a result of housing in our communities that are 40 or more years old built in the 1980's or before, that have fallen into disrepair.

Handicap Modifications: ramps, doors, tubs

	Total	Virginia Beach	Chesapeake
Projects	29	10	19
% of Total	15.8%	13.3%	17.6%

Plumbing

	Total	Virginia Beach	Chesapeake
Projects	30	15	15
% of Total	16.4%	20.0%	13.9%

Roof Repairs

	Total	Virginia Beach	Chesapeake
Projects	17	10	7
% of Total	9.3%	13.3%	6.5%

HVAC

	Total	Virginia Beach	Chesapeake
Projects	33	11	22
% of Total	18.0%	14.7%	20.4%

Other External Repairs: siding, fascia, windows

	Total	Virginia Beach	Chesapeake
Projects	30	21	9
% of Total	16.4%	28.0%	8.3%

Other Internal Repairs: flooring, cabinets, electrical

	Total	Virginia Beach	Chesapeake
Projects	45	9	36
% of Total	24.6%	12.0%	33.3%

Total Projects

	Total	Virginia Beach	Chesapeake
Projects	183	75	108
% of Total	100.0%	100.0%	100.0%

The **Average Cost** per project was **\$432** which is comparable to last year's average cost of **\$430** resulting from lower material costs, lifting of the pandemic, and waning inflation. One notable contributing factor which has continued from last year is the continued high number of exterior repairs and costly HVAC projects. A breakout of costs per project is shown below:

Average Project Cost	Virginia Beach	Chesapeake	Total	% of Total Avg Cost
Projects \$0-\$500	\$110	\$153	\$132	25%
Projects \$500-\$1000	\$826	\$685	\$672	151%
Projects greater than \$1000	\$1,905	\$1,476	\$1,789	542%
Total Average Cost	\$432	\$436	\$430	100%

Number of Projects	Virginia Beach	Chesapeake	Total	% of Total Projects
Projects \$0-\$500	59	76	135	73%
Projects \$500-\$1000	7	23	30	16%
Projects greater than \$1000	11	9	20	11%
Total	77	108	185	100%

Client Family Analysis

Client family identity and financial information is held in strict confidence; this information is recorded and compiled, however, so the Board of Directors can know operations are in keeping with our Mission Statement. Using Federal Poverty Guidelines (FPG) as indicator of low-income families, the table below shows a statistical summary of FWC client families. This tabulation clearly shows that FWC is meeting its goal of providing needed home repairs to low-income families in Virginia Beach and Chesapeake:

Families and Clients	No. Families Clients	Avg Family Income	Avg Family Size	Number Projects	Avg Project Cost
Virginia Beach Families	62	\$21,335	1.8	77	\$432
Chesapeake Families	77	\$24,908	1.9	108	\$381
Total Family Projects	139	\$23,121	1.9	185	\$406
Service Projects	4				

2024 % Federal Poverty Guideline	Virginia Beach	Chesapeake	No. Families	% of Total
below FPG	39	52	91	50%
100% - 200% FPG	30	37	67	37%
200% - 300% FPG	6	19	25	14%
greater than 300% FPG	0	0	0	0%
Total			183	100%

3.2 Fundraising and Community Relations Committee (FCRC)

The FCRC Committee informs the public about our organization, handles all publicity, manages development projects, applies for grants, prepares promotional materials, oversees the website, and works with the Executive Committee on many facets of our non-profit's operations. During the pandemic years of 2020, 2021, 2022, and 2023 the Committee looked to new and different sources for funding the Faith Works Coalition projects with mixed results. Letters were sent to past donors thanking them for their past donations and encouraging any donation that they were able to make. The total income was \$78,102, a 7.2% decrease over 2023 income, and includes support from eleven different churches, some large one-time gifts, plus in-kind donations of materials and labor.

Specific projects and accomplishments for 2024 include:

- a. FWC maintained administrative expenses less than 3%, allowing \$0.97 of every donation dollar received to support our projects!
- b. Several significant grants were approved, including those from the City of Chesapeake and the Tidewater Mortgage Bankers Association. Other grants are pending.
- c. The Virginia Neighborhood Assistance Program (NAP) allowed FWC to offer eligible donors up to \$16,000 in state tax credits. Total donations through the NAP exceeded \$16,000.
- d. The FWC website was updated frequently making the site more user friendly. The website received 16,046 “visits” which is a significant increase of 37% over last year!
- e. The FWC Facebook page was updated, and we are followed by 226 people, with Instagram followers at 66, both numbers were stable from 2023.
- f. In-kind donations during 2024 included plumbing, HVAC, discounted costs of repairs, and other services.
- g. Annual reports and letters will be hand delivered to churches.
- h. The FWC trifold and display board will be updated and revised to show more recent projects and donors.

3.3 Volunteer Committee

The Volunteer Committee maintains a database of volunteers who have indicated an interest in working with Faith Works Coalition. Working closely with the Construction Projects Committee (“CPC”), the Volunteer Committee issues “Call for Volunteers” emails and provides the CPC project manager with the names of volunteers who will participate on each project day.

In 2024, our volunteer base continued to expand. Our volunteers consist of individuals and groups such as individual congregations, military organizations, and civic organizations. Volunteers come to us through congregational announcements, visits to our website and Facebook/Instagram pages, shared databases with other volunteer organizations, and by word of mouth. We continue to be blessed with a core team of volunteers hailing from Virginia Beach and Chesapeake congregations that have long supported Faith Works Coalition. That core group is currently around 40-50 members, but we are pleased to report that we have added at least sixteen new volunteers to our database in 2024, many of whom have already worked on projects.

Beginning in 2019, the Volunteer Committee began to more carefully compile an ongoing list of projects for which calls for volunteers have been published, a project we have continued each year. This list includes information about the number of volunteers who responded to the call and then arrived at the job site to assist with the project. We are very happy to report that we sent out six calls for Virginia Beach volunteers in 2024, and every time, volunteers were willing to step up and assist. We are extremely grateful for the willingness of our volunteers to step up when the calls for volunteers are sent and to respond with such generosity of time and energy.

2024 Balance Sheet

4:09 PM
02/08/25
Cash Basis

FAITH WORKS COALITION, INC.
Statement of Assets and Liabilites
As of December 31, 2024

	<u>Dec 31, 24</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking - Chesapeake	12,032.96
Checking - Virginia Beach	40,285.44
Special Projects	3,625.35
Total Checking/Savings	<u>55,943.75</u>
Total Current Assets	55,943.75
Fixed Assets	
Accumulated Depreciation	-1,726.00
Furniture and Equipment	1,842.00
Total Fixed Assets	<u>116.00</u>
TOTAL ASSETS	<u>56,059.75</u>
LIABILITIES & EQUITY	
Equity	
Temp. Restricted Net Assets	3,625.35
Unrestricted Net Assets	59,334.87
Net Income	-6,900.47
Total Equity	<u>56,059.75</u>
TOTAL LIABILITIES & EQUITY	<u>56,059.75</u>

2024 Year End Revenue and Expense Report

4:22 PM
02/08/25
Cash Basis

FAITH WORKS COALITION, INC. Revenue and Expense January through December 2024

	Jan - Dec 24
Ordinary Income/Expense	
Income	
ABLC Contributions - Chesapeak	169.95
ABLC Contributions - VA Beach	309.35
City of Chesapeake	11,250.00
Individuals - Chesapeake	12,940.00
Individuals - VA Beach	21,037.38
Interest income - Chesapeake	1.65
Interest Income - Special Acct	0.37
Interest income - VA Beach	2.79
Material Refunds - Chesapeake	0.00
Material Refunds - VA Beach	0.00
Organizations - Chesapeake	5,468.08
Organizations - VA Beach	22,586.25
Other Types of Income	
Miscellaneous Revenue	25.00
Total Other Types of Income	25.00
Paypal Contributions - VA Beach	2,328.85
Paypal Contributions Chesapeake	1,982.16
Total Income	78,101.83
Expense	
CPAs Virginia Beach	500.00
Donations	300.00
Facilities and Equipment	
Rent, Parking, Utilities	5,252.74
Total Facilities and Equipment	5,252.74
Insurance - Virginia Beach	750.00
Mailbox Rental	240.00
Materials - Chesapeake	19,411.98
Materials Virginia Beach	14,007.80
Operations	
Postage, Mailing Service	68.00
Telephone, Telecommunications	72.59
Total Operations	140.59
Rent - VA Beach	0.00
Subcontractors-Chesapeake	18,956.00
Subcontractors Virginia Beach	24,661.59
Taxes and Licenses-VA Beach	100.00
Tracfone	286.08
Website Expense	395.52
Total Expense	85,002.30
Net Ordinary Income	-6,900.47
Net Income	-6,900.47

Notes:

1. All income received by Faith Works Coalition is used to support our goals on projects that keep our residents "warm, dry, and safe." The net income amount shown above is added to the unappropriated fund balance which is used to support projects in the succeeding years to cover among other things fluctuations in contributions, costs of materials and other unanticipated expenses.

Appendix A: 2024 Officers and Committee Composition Appointments January 1, 2024

Officers

1. Matthew Weinstein, President
2. John Nogosek, Vice President
3. Roger Morgan, Secretary
4. Dan Vitez, Treasurer

Executive Committee

1. Matthew Weinstein, President,
2. John Nogosek, VP
3. Ray Kirby, FCRC Chair
4. Roger Morgan, Secretary
5. Dan Vitez, Treasurer
6. Shelly Harris, Volunteer Comm Chair
7. Mike Nickelsburg, Disaster Relief & CPC Chair
8. Richard Norman

Construction Projects Committee

1. Mike Nickelsburg, Co-Chair
2. Dan Ries, Co-Chair
3. Nina Joyner, VB Intake coordinator
4. Alex Frye, Chesapeake Intake
5. Randy DuVall, Co-Chair, Disaster Relief
6. Richard Norman
7. Roger Morgan
8. Saunnie Butts
9. Jake Froehlich
10. George Chafee
11. Donald Downs
12. Dan Plebani
13. Bruce Delaplane

14. Dave Zurek

15. Bob Good

16. Marcia Washington, Fin Counseling

17. David Carré, Volunteers VB

Volunteer Committee

1. Shelly Harris, Chair
2. David Carré

Fundraising & Community Relations Committee

1. Ray Kirby, Chair
2. John Nogosek
3. Carol Marinak
4. Pat Roll
5. Ed Carbaugh
6. Starr Janicki
7. Bruce Warren
8. Sheridan Barber, Webmaster

Finance Committee

1. Dan Vitez, Chair
2. Gloria Thompson
3. Pat Roll
4. David Carré
5. Linda Frye

Ad Hoc Nomination and Board Training Committee

1. Matthew Weinstein, Chair

Appendix B: Supporting Organizations

Churches and Congregations

Bayside Presbyterian	Oak Grove United Methodist
Bible Baptist	Ohef Sholom Temple
Blackwater Baptist	Old Donation Episcopal Church
Cavalry Presbyterian	Our Savior Lutheran
Charity United Methodist	Piney Grove Baptist
Christian Chapel Assembly of God	Pleasant Grove Baptist
Church of the Ascension Catholic	Prince of Peace Catholic Church
Church of the Holy Family Catholic	Providence Presbyterian
Eastern Shore Chapel	Pungo Church of God
Emmanuel Episcopal	Sandbridge Community Methodist
First Presbyterian, Virginia Beach	St. Aidans Episcopal Church
Foundry United Methodist Church	St. Gregory The Great Catholic Church
FSI Inc.	St. Mark's Catholic Church
Galilee Episcopal	St. Matthews Catholic Church
Great Bridge Presbyterian	St. Nicholas Catholic Church
Great Bridge United Methodist	St. Steven Martyr Catholic Church
Community United Methodist	Thalia United Methodist
Kings Grant Baptist	Unity Renaissance
Little Zion Missionary Baptist	Virginia Beach United Methodist
Lynnhaven Colony Congregational	Wave Church
Lynnhaven Presbyterian	Women of Galilee
Lynnhaven United Methodist	Wycliffe Presbyterian
Mt. Sinai New Greater Baptist	
New Creation/Aldersgate UMC	
New Oak Grove Baptist	
Nimmo United Methodist	

Companies & Organizations

ABC Supply Company	Home Depot Foundation
Agape Business Group	Knights of Columbus Council 8240
Bike and Build, Inc	Mechanical Services Company
Cape Henry Rotary Club	Miles Roofing Co.
Chris Mechanical Services	R. E. Michel Co.
City of Chesapeake	Tidewater Mortgage Bankers
City of Virginia Beach	TowneBank
Damuth Trane	Westminster Canterbury Foundation
DYCARP LLC	Window World

Note: Faith Works Coalition is eternally grateful for the support provided to our charitable organization by churches and congregations, companies, and organizations.