



"Joining Hands to Help Our Community"

**2023
Annual Report**

Faith Works State of the Organization – 2023

I am pleased to report that we have had a wonderful year in 2023. Our construction teams were able to complete 149 different repair and construction projects serving 106 families and two non-profit organizations using volunteers and contractors. With Covid guidelines declining, we were able to accomplish outdoor projects and inside work. There were no requests that had to be put on hold and our work was always safely accomplished.

We are continuing to recruit new Board members that are gifted in stewardship, compassion, and leadership. We are always looking for individuals with administrative and project management skills. If you have any interest in joining our organization, please let us know.

Finally, Faith Works is putting out a special call for donations, which is the lifeblood of our organization. We continue to operate with 97% of our funds going to direct costs for recipient projects. About 3% of all donations go to administrative expenses such as bank fees, fund raising and advertising. Volunteers arrange our lunches, and most impressively, our entire staff are unpaid volunteers. But the cost of materials is our primary expenditure, and we are always looking for ways to do more with less. We are now taking our resources to the digital world of Facebook birthday and anniversary fundraisers, giving Tuesday posts, Smile.Amazon.com charity of choice, and GoFundMe pages. We are very grateful to volunteers that help us raise money for our cause and we have been successful in events in this digital world. It is now easy for anyone to name our group on any of these platforms.

Faith Works is pressing on, living our best life to serve others. Consider joining or partnering with our charity in some way. It is the best feeling in the world to use what God has blessed you with as a conduit to help someone else in need. We look forward to seeing you on the journey we go forward with strength and passion in 2023. Thank you for your consideration.

Matthew Weinstein, President
Faith Works Coalition

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2. MISSION STATEMENT, OBJECTIVES, and ORGANIZATIONAL STRUCTURE

Faith Works Coalition (FWC) is an alliance of local faith-based organizations and individuals founded to assemble and responsibly steward financial, material, and human resources sufficient to address substandard housing in Virginia Beach, Chesapeake, and other communities.

Mission Statement

Faith Works Coalition was established to eliminate poor living conditions in Virginia Beach, Chesapeake, and other communities by repairing homes for elderly, disabled, disadvantaged and low-income families.

Objectives

- Improve housing for low-income families, veterans, disabled persons, and the elderly.
- Improve quality of life in low-income neighborhoods.
- Minimize homelessness by repairing homes to meet basic living standards.
- Build community spirit through collaboration with other community organizations.
- Enhance the joy of fellowship inherent in faith-based volunteer organizations.
- Provide emergency relief through repair and reconstruction of homes in communities affected by natural disasters; and
- Collaborate with the Cities of Virginia Beach and Chesapeake housing departments and other community organizations that share FWC's mission and values.

Faith Works Coalition is successful in carrying out our objectives to serve our client families by completing projects that improve their lives through the generosity of our donors, volunteers, and prayers that we receive from the community at large to remain safe as we work. Our common hope is that the families we serve realize that God loves them just as they are and that they are part of our beloved community.

Organizational Structure

The Board of Directors is comprised of individuals from community organizations and congregations that oversee all Faith Works Coalition activities. The Board meets monthly and elects officers at its annual meeting to include a President, Vice President, Secretary and Treasurer. Fiscal accountability starts with the Finance Committee's responsibility for monthly reporting and is exercised through the Board and Treasurer. We have a structured organization for each project to professionally manage duties and responsibilities contained in each functional area established to support the undertaking. The Board through its committees:

- Recruits new members and publicizes our objectives.
- Identifies properties for improvement.
- Does thorough pre-planning for upcoming projects.
- Supports and provides oversight for projects that are in progress.

The following are established as standing committees:

- Finance
- Fundraising and Community Relations
- Construction Projects and Disaster Relief
- Volunteer

3 COMMITTEE REPORTS

3.1 Construction Projects Committee.

Duties of the CPC

The Construction Project Committee (CPC) is the largest committee in FWC and is chartered to interact with homeowners who ask for assistance. Working with the Intake Coordinators, the CPC Project Managers (PMs) interview prospective clients to evaluate their request and establish their financial qualifications to receive FWC help. The results of these interviews are discussed at CPC monthly meetings and forwarded to the Board of Directors with appropriate recommendations.

After the Board of Directors approves a family for FWC assistance, a PM schedules the work, and the Volunteer Coordinators schedule volunteers. The PMs supervise and complete the work, account for all expenses, and file reports on completed projects. Some approved repairs are beyond the ability and/or qualifications of volunteers (primarily HVAC, Electrical, and Roofing). For these repairs, certified contractors are employed.

2023 Year in Review

This was another busy year, working on home repairs for our low-income clients so their homes present a safe and healthy environment. The scope and type of repairs accomplished were consistent with prior years. One difference is that we worked on only **23 mobile homes** this year; prior years have been three or four times that many. We completed **149 projects serving 106 families** and assisted with **seven church Youth Groups and Community Projects**. Our reliable **contractors** completed, or assisted, on **25 (17%) projects**. Our go-to contractors are well qualified, efficient, and trustworthy, and believe in the ministry of FWC. They are a valued part of the CPC team.

Contractor Support	Total	Virginia Beach	Chesapeake
Projects Employing Contractors	25	17	8
% of Total Projects	17%	28%	9%

Project categories and costs

This year our largest number of needed repairs were related to **Water Intrusion** from roofs, windows, walls accounting for **27%** of projects. The next largest category was in **Home Safety** (ramps, decks, stairs, railings, and flooring), accounting for **25%** of projects followed by Plumbing and Water Leaks accounting for **23%** of projects and Heating and Air Conditioning accounting for **17%** of projects. These statistics are a result of housing in our communities that are 40 or more years old built in the 1980's or before, that have fallen into disrepair.

Water Intrusion	Total	Virginia Beach	Chesapeake
Roof	11	6	5
Weather intrusion windows walls roofs	29	13	16
Subtotal	40	19	21
% of Total	27%	32%	24%

Home Safety	Total	Virginia Beach	Chesapeake
Ramps	9	2	7
Decks stairs rails	7	1	6
Security doors locks lights	10	3	7
Floors walls	11	5	6
Subtotal	37	11	26
% of Total	25%	18%	29%

Plumbing and Water Leaks	Total	Virginia Beach	Chesapeake
Plumbing bathroom kitchen	34	10	24
% of Total	23%	17%	27%

Heating and Air Conditioning	Total	Virginia Beach	Chesapeake
HVAC	26	13	13
% of Total	17%	22%	15%

Appliance and Cabinets	Total	Virginia Beach	Chesapeake
Electrical appliance	8	3	5
Kitchen bathroom cabinets	4	4	0
Subtotal	12	7	5

% of Total	8%	12%	6%
Contractor Support	Total	Virginia Beach	Chesapeake
Projects Employing Contractors	25	17	8
% of Total Projects	17%	28%	9%
Total	149	60	89

The **Average Cost** per project was **\$430** which is a **28% reduction** from last year's average cost of **\$600** resulting from lower material costs, lifting of the pandemic, and waning inflation. One notable contributing factor which has continued from last year is the continued high number of costly HVAC and roofing projects. A breakout of costs per project is shown below:

Average Project Cost	Virginia Beach	Chesapeake	Total	% of Total Avg Cost
Projects \$0-\$500	\$106	\$153	\$132	25%
Projects \$500-\$1000	\$634	\$685	\$672	151%
Projects greater than \$1000	\$2,281	\$1,476	\$1,789	542%
Total Average Cost	\$421	\$436	\$430	100%

Number of Projects	Virginia Beach	Chesapeake	Total	% of Total Projects
Projects \$0-\$500	46	58	104	77%
Projects \$500-\$1000	7	20	27	12%
Projects greater than \$1000	7	11	18	12%
Total	60	89	149	100%

Client Family Analysis

Client family identity and financial information is held in strict confidence; this information is recorded and compiled, however, so the Board of Directors can know operations are in keeping with our Mission Statement. Using Federal Poverty Guidelines (FPG) as indicator of low-income families, the table below shows a statistical summary of FWC client families. This tabulation clearly shows that FWC is meeting its goal of providing needed home repairs to low-income families in Virginia Beach and Chesapeake:

Families and Clients	No. Families Clients	Avg Family Income	Avg Family Size	Number Projects	Avg Project Cost
Virginia Beach Families	42	\$20,253	1.72	53	\$421
Chesapeake Families	64	\$19,599	1.90	89	\$436
Total Family Projects	106	\$20,270	1.83	142	\$430
Service Projects	6			7	\$0

2023 % Federal Poverty Guideline	No. Families	% of Total
below FPG	41	39%
100% - 200% FPG	57	54%
200% - 300% FPG	6	6%
greater than 300% FPG	2	2%
Total	106	100%

3.2 Fundraising and Community Relations Committee (FCRC)

The FCRC Committee informs the public about our organization, handles all publicity, manages development projects, applies for grants, prepares promotional materials, oversees the website, and works with the Executive Committee on many facets of our non-profit's operations. During the pandemic years of 2020, 2021, 2022, and 2023 the Committee looked to new and different sources for funding the Faith Works Coalition projects with mixed results. Letters were sent to

past donors thanking them for their past donations and encouraging any donation that they were able to make. The total income was \$84,152, a 3% decrease over 2022 income, and includes support from eleven different churches, some large one-time gifts, plus in-kind donations of materials and labor.

Specific projects and accomplishments for 2023 include:

- a. FWC maintained administrative expenses at close to 3%, allowing \$0.97 of every donation dollar received to support our projects!
- b. Several grants were approved, including one from the city of Chesapeake. Other grants are pending.
- c. The Virginia Neighborhood Assistance Program (NAP) allowed FWC to offer eligible donors up to \$16,000 in state tax credits. Total donations through the NAP exceeded \$25,000.
- d. The FWC website was updated frequently making the site more user friendly. The website received 11,712 “visits” which is slightly down from last year by 20%.
- e. The FWC Facebook page was updated, and we are followed by 225 people, with Instagram followers at 67, both increases from 2023!
- f. In-kind donations during 2023 included plumbing, HVAC, discounted costs of repairs, and other services.
- g. Annual reports and letters will be hand delivered to churches and donors.
- h. The FWC trifold and display board are being updated and revised to show more recent projects and donors.

3.3 Volunteer Committee

The Volunteer Committee maintains a database of volunteers who have indicated an interest in working with Faith Works Coalition. Working closely with the Construction Projects Committee (“CPC”), the Volunteer Committee issues “Call for Volunteers” emails and provides the CPC project manager with the names of volunteers who will participate on each project day.

In 2023, in the aftermath of the Covid pandemic, our volunteer base continued to grow. Our volunteers consist of individuals and groups such as individual congregations, military organizations, and civic organizations. Volunteers come to us through congregational announcements, visits to our website and Facebook/Instagram pages, shared databases with other volunteer organizations, and by word of mouth. We continue to be blessed with a core team of volunteers hailing from Virginia Beach and Chesapeake congregations that have long supported Faith Works Coalition. That core group is currently around 40-50 members, but we are pleased to report that we have added at least nine new volunteers to our database in 2023, many of whom have already worked on projects.

Beginning in 2019, the Volunteer Committee began to more carefully compile an ongoing list of projects for which calls for volunteers have been published, a project we have continued each year. This list includes information about the number of volunteers who responded to the call and then arrived at the job site to assist with the project. We are very happy to report that we sent out six calls for Virginia Beach volunteers in 2023, and every time, volunteers were willing to step up and assist. As the year went on, we saw an increase in the number of volunteers responding to each project request, a decrease in the amount of time elapsing between when the call was sent and when volunteer responses came in, and a decrease in the number of projects for which we were short-staffed. We are extremely grateful for the willingness of our volunteers to step up when the calls for volunteers are sent and to respond with such generosity of time and energy.

Faith Works Coalition Inc
Balance Sheet
As of December 31, 2023

	<u>Dec 31, 23</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking - Chesapeake	18,754.11
Checking - VB 5365	40,464.69
Special Projects	3,624.99
Total Checking/Savings	<u>62,843.79</u>
Total Current Assets	<u>62,843.79</u>
Fixed Assets	
Accum Depr. Capital Property	1,842.00
Capital Property	-1,726.00
Total Fixed Assets	<u>116.00</u>
TOTAL ASSETS	<u><u>62,959.79</u></u>
LIABILITIES & EQUITY	
Equity	
Retained Earnings	16,548.88
Unappropriated Fund Balance	52,790.09
Net Income	-6,379.18
Total Equity	<u>62,959.79</u>
TOTAL LIABILITIES & EQUITY	<u><u>62,959.79</u></u>

2023 Year End Revenue and Expense Report

		2023 Actual	
Revenue			
	Congregations	17,977.70	
	Organizations	4,739.30	
	Individuals	16,264.88	
	Nap Deposits	32,415.00	
	Grants	12,750.00	
	Interest Income	5.61	
	Total Revenue	84,152.49	
Construction Expense			
	Permits	0.00	
	Building Materials	26,075.60	
	Contractor Costs	55,586.04	
	Insurance	750.00	
	People in Need	307.07	
	Warehouse Rental	5,002.62	
	Total Construction Expense	87,721.33	
General and Administrative Expenses			
	Postage & / PMB rental fee	0.00	
	Corporate Expense	65.88	
	Bank & Finance	0.00	
	Telephone	453.45	
	Accounting Fees	1,200.00	
	Website	19.99	
	Form 102 Application	100.00	
	Fundraising	300.00	
	Fees	671.02	
	Total General & Admin Expenses	2,810.34	
	Total Expenses	90,531.67	
	Net Income (Loss)	-6,379.18	

Notes:

1. All income received by Faith Works Coalition is used to support our goals on projects that keep our residents "warm, dry, and safe." The net income amount shown above is added to the unappropriated fund balance which is used to support projects in the succeeding years to cover among other things fluctuations in contributions, costs of materials and other unanticipated expenses.

Appendix A: 2023 Officers & Board of Directors

2023 Officers

Matthew Weinstein, President
John Nogosek., Vice President
Roger Morgan, Secretary
Michelle Moore, Treasurer

2023 Board of Directors

David Carré
Matthew Weinstein
Ed Carbaugh
Roger Morgan
Matt Schorr
Mike Nickelsburg
Michelle Harris
Marcia Washington
Richard Norman
John Nogosek
Pat Roll
Ray Kirby
Starr Janicki
Sheridan Barber
Dan Ries
Michelle Moore

Appendix B: Supporting Organizations

Churches and Congregations

Bayside Presbyterian	Oak Grove United Methodist
Bible Baptist	Ohef Sholom Temple
Blackwater Baptist	Old Donation Episcopal Church
Cavalry Presbyterian	Our Savior Lutheran
Charity United Methodist	Piney Grove Baptist
Christian Chapel Assembly of God	Pleasant Grove Baptist
Church of the Ascension Catholic	Prince of Peace Catholic Church
Church of the Holy Family Catholic	Providence Presbyterian
Eastern Shore Chapel	Pungo Church of God
Emmanuel Episcopal	Sandbridge Community Methodist
First Presbyterian, Virginia Beach	St. Aidans Episcopal Church
Foundry United Methodist Church	St. Gregory The Great Catholic Church
FSI Inc.	St. Mark's Catholic Church
Galilee Episcopal	St. Matthews Catholic Church
Great Bridge Presbyterian	St. Nicholas Catholic Church
Great Bridge United Methodist	St. Steven Martyr Catholic Church
Community United Methodist	Thalia United Methodist
Kings Grant Baptist	Unity Renaissance
Little Zion Missionary Baptist	Virginia Beach United Methodist
Lynnhaven Colony Congregational	Wave Church
Lynnhaven Presbyterian	Women of Galilee
Lynnhaven United Methodist	Wycliffe Presbyterian
Mt. Sinai New Greater Baptist	
New Creation/Aldersgate UMC	
New Oak Grove Baptist	
Nimmo United Methodist	

Companies & Organizations

ABC Supply Company	DYCARP LLC
Agape Business Group	Home Depot Foundation
Bike and Build, Inc	Knights of Columbus Council 8240
Cape Henry Rotary Club	Mechanical Services Company
Chris Mechanical Services	Miles Roofing Co.
City of Chesapeake	R. E. Michel Co.
City of Virginia Beach	Tidewater Mortgage Bankers
Damuth Trane	TowneBank

Note: Faith Works Coalition is eternally grateful for the support provided to our charitable organization by churches and congregations, companies, and organizations.