



"Joining Hands to Help Our Community"

**2022
Annual Report**

Faith Works - State of the Organization - 2022

In spite of donations dropping off slightly from 2021, our construction teams were still able to complete 154 different repair and construction projects serving 118 families using volunteers and contractors. By continuing to follow Covid guidelines we were able to accomplish outdoor projects and inside work. Unlike prior years, there were no requests that had to be put on hold and our work was always safely accomplished.

We continue to recruit new Board members that are gifted in stewardship, compassion, and leadership. We are always looking for individuals with administrative and project management skills. If you have any interest in joining our organization, please let us know.

Finally, Faith Works is putting out a special call for donations, which is the lifeblood of our organization. We continue to operate with 97% of our funds going to direct costs for recipient projects. About 3% of all donations go to administrative expenses such as bank fees, fund raising and advertising. Our lunches are prepared by volunteers, and most impressively, our entire staff are unpaid volunteers. But the price of materials continues to rise, and we are always looking for ways to do more with less. While churches are meeting with fewer people in person, our bulletins reach fewer hearts - and as such we are looking for assistance in taking our resources to the digital world of Facebook birthday and anniversary fundraisers, giving Tuesday posts, Smile.Amazon.com charity of choice, and GoFundMe pages. We are very grateful to volunteers that help us raise money for our cause and we have been successful in events in this digital world. It is now easy for anyone to name our group in any of these platforms.

Faith Works is pressing on, living our best life to serve others. Consider joining or partnering with our charity in some way. It's the best feeling in the world to use what God has blessed you with as a conduit to help someone else in need. We look forward to seeing you on the journey we go forward with strength and passion in 2023. Thank you for your consideration.

Matthew Weinstein, President
Faith Works Coalition

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2. MISSION STATEMENT, OBJECTIVES, and ORGANIZATIONAL STRUCTURE

Faith Works Coalition (FWC) is an alliance of local faith-based organizations and individuals founded to assemble and responsibly steward financial, material, and human resources sufficient to address substandard housing in Virginia Beach, Chesapeake, and other communities.

Mission Statement

Faith Works Coalition was established to eliminate poor living conditions in Virginia Beach, Chesapeake, and other communities by repairing homes for elderly, disabled, disadvantaged and low-income families.

Objectives

- Improve housing for low-income families, veterans, disabled persons and the elderly;
- Improve quality of life in low income neighborhoods;
- Minimize homelessness by repairing homes to meet basic living standards;
- Build community spirit through collaboration with other community organizations;
- Enhance the joy of fellowship inherent in faith-based volunteer organizations;
- Provide emergency relief through repair and reconstruction of homes in communities affected by natural disasters; and
- Collaborate with the Cities of Virginia Beach and Chesapeake housing departments and other community organizations that share FWC's mission and values.

Faith Works Coalition is successful in carrying out our objectives to serve our client families by completing projects that improve their lives through the generosity of our donors, volunteers, and prayers that we receive from the community at large to remain safe as we work. Our common hope is that the families we serve realize that God loves them just as they are and that they are part of our beloved community.

Organizational Structure

The Board of Directors is comprised of individuals from community organizations and congregations that oversee all Faith Works Coalition activities. The Board meets monthly and elects officers at its annual meeting to include a President, Vice President, Secretary and Treasurer. Fiscal accountability starts with the Finance Committee's responsibility for monthly reporting and is exercised through the Board and Treasurer. We have a structured organization for each project to properly manage duties and responsibilities contained in each functional area established to support the undertaking. The Board through its committees:

- Recruits new members and publicizes our objectives.
- Identifies properties for improvement.
- Does thorough pre-planning for upcoming projects.
- Supports and provides oversight for projects that are in progress.

The following are established as standing committees:

- Finance
- Fundraising and Community Relations
- Construction Projects and Disaster Relief
- Volunteer

3 COMMITTEE REPORTS

3.1 Construction Projects Committee.

Duties of the CPC

The Construction Project Committee (CPC) is the largest committee in FWC and is chartered to interact with homeowners who ask for assistance. Working with the Intake Coordinators, the CPC Project Managers (PMs) interview prospective clients to evaluate their request and establish their financial qualifications to receive FWC help. The result of these interviews are discussed at CPC monthly meetings and forward to the Board of Directors with appropriate recommendations.

After the Board of Directors approve a family for FWC assistance, a PM schedules the work, and the Volunteer Coordinators schedule volunteers. The PMs supervise and complete the work, account for all expenses, and file reports on completed projects. Some approved repairs are beyond the ability and/or qualifications of volunteers (primarily HVAC, Electrical, and Roofing). For these repairs, certified contractors are employed.

2022 Year in Review

This was another busy year, working on home repairs for our low-income clients so their homes present a safe and healthy environment. The scope and type of repairs accomplished were consistent with prior years. One difference is that we worked on only 11 mobile homes this year; prior years have been three or four times that many. We completed 154 family projects and assisted with church Youth Groups on two Community Projects. Our reliable contractors completed, or assisted, on 62 (40%) of these. Our go-to contractors are well qualified, efficient and trustworthy, believe in the ministry of FWC and often donate in-kind labor and/or materials to complete projects. They are a valued part of the CPC team.

Project categories and costs

This year our largest number of needed repairs were in Home Safety (ramps, decks, stairs, railings, and flooring), accounting for 25% of projects. A close second were heating and air-conditioning issues at 23%, and water intrusion (faulty roofing, doors, and windows) at 21%. The remaining work was on electrical circuits, kitchen cabinetry, and miscellaneous at 31%. The average cost, per project, was \$ \$599.57. This is an increase of 18.68% from last year, reflecting increased material costs and general inflation. One notable contributing factor is significant increases in HVAC and roofing, always a big-ticket expense. A breakout of costs per project id shown below:

- 105 projects \$0-\$500 (68%)
- 17 projects \$500-\$1000 (11%)
- 32 projects greater than \$1000 (21%)

Client Family Analysis

Client family identity and financial information is held in strict confidence; this information is recorded and compiled, however, so the Board of Directors can know operations are in keeping with our Mission Statement. Using Federal Poverty Guidelines (FPG) as indicator of low-income families, the table below shows a statistical summary of FWC client families. This tabulation clearly shows that FWC is meeting its goal of providing needed home repairs to low-income families in Virginia Beach and Chesapeake:

- Total Family Projects 154
- Different Families Served 118
- Average Family Income \$22,600 (119% FPG)
- Average Family size 2 persons
- Families at or below 200% FPG 111 (94%)
- Families at or below 300% FPG 116 (99%)

FWC Mission to New Bern October 17-21, 2022

Sixteen volunteers drove to New Bern, NC, the week of October 17th to work with NC Baptists on Mission in construction and repair of homes. We worked on two projects:

We worked on new construction home that is being built on the site of a home that was condemned and torn down after hurricane Florence. Our volunteers completed framing of the new house, completed siding installation, hung insulation and drywall, and framed and installed ladder access to the attic.

The second project was the installation of a metal roof on a house that was built 80-100 years ago. The house had fallen into disrepair and is being rebuilt for an elderly lady who is living in unsafe conditions. We also installed an exterior door and did some interior framing work on this house.

3.2 Fundraising and Community Relations Committee (FCRC)

The FCRC Committee informs the public about our organization, handles all publicity, manages development projects, applies for grants, prepares promotional materials, oversees the website, and works with the Executive Committee on many facets of our non-profit's operations. During the pandemic years of 2020, 2021 and 2022, the Committee looked to new and different sources for funding the Faith Works Coalition projects with mixed results. Letters were sent to past donors thanking them for their past donations and encouraging any donation that they were able to make. The total income was \$86,822 (a 25% decrease over 2021 income) which included support from 11 different churches, some large one-time gifts, plus in-kind donations of materials and labor.

Specific projects and accomplishments for 2021 include:

- a. The Combined Federal Campaign (CFC) once again accepted FWC as a donor-eligible charity. Using the CFC income-to-expenses formula, FWC maintained administrative expenses at close to 3%, allowing \$0.97 of every donation dollar received to support our projects!
- b. Several grants were approved, including those from the Cities of Virginia Beach and Chesapeake. Other grants are pending.
- c. The Virginia Neighborhood Assistance Program (NAP) allowed FWC to offer eligible donors up to \$16,000 in state tax credits. Total donations through the NAP exceeded \$25,000.
- d. The FWC website was updated frequently making the site more user friendly. Activity increased on our Facebook page, and our Amazon Smile and website donations increased nominally. With 15,000 website “visits”, our social presence continues to grow with a 75% increase in visits in 2022.
- e. The FWC Facebook page was updated, and we are followed by over 200 people, with Instagram followers at 64, both are increases from 2021!
- f. In-kind donations during 2022 included plumbing, HVAC, discounted costs of repairs, and other services.
- g. Annual reports and letters will be hand delivered to churches and donors.
- h. The FWC trifold and display board were updated and revised to show more recent projects and donors.

3.3 Volunteer Committee

There are two Volunteer Committees for Faith Works Coalition; one in Chesapeake and one in Virginia Beach. Both maintain a database of volunteers who have indicated an interest in working with Faith Works Coalition. Working closely with the Construction Projects Committee (CPC), the Volunteer Committees issue “Call for Volunteers” emails and provides the Chesapeake and CPC project managers feedback with the names of volunteers who will participate on each project day.

In 2022, in the aftermath of the Covid pandemic, our volunteer base continued to grow. Our volunteers consist of individuals and groups such as individual congregations, military organizations, and civic organizations. Volunteers come to us through congregational announcements, visits to our website and Facebook/Instagram pages, shared databases with other volunteer organizations, and by word of mouth. We continue to be blessed with a core team of volunteers hailing from Virginia Beach and Chesapeake congregations that have long supported Faith Works Coalition. That core group is currently around 40-50 members, but we are pleased to report that we have added around ten new volunteers to our database in 2022, many of whom have already worked on projects.

Beginning in 2019, the Virginia Beach Volunteer Committee began to more carefully compile an ongoing list of projects for which calls for volunteers have been published—a project we have continued each year. This list includes information about the number of volunteers who responded to the call and then arrived at the job site to assist with the project. We are very happy to report that in spite of the delays caused by the Covid 19 pandemic, we sent out 8 calls for Virginia Beach volunteers in 2022, and every time, volunteers were willing to step up and assist. As the year went on, we saw an increase in the number of volunteers responding to each project request, a decrease in the amount of time elapsing between when the call was sent and when volunteer responses came in, and a decrease in the number of projects for which we were short-staffed. We are extremely grateful for the willingness of our volunteers to step up when the calls for volunteers are sent and to respond with such generosity of time and energy.

The Chesapeake team works a bit differently, sending job notices to over 140 volunteers weekly providing job site information and required work to be performed and while most work is performed on Saturday mornings, it could also be any day of the week as well. While Chesapeake does not compile specific numbers other than job completions there are easily 60 announcements per year sent out to the volunteer base. It is important to note that included in the Chesapeake volunteer base are workers and other interested parties to include City of Chesapeake employees, church leaders and other interested parties.

5:03 PM
02/22/23
Accrual Basis

Faith Works Coalition Inc
Balance Sheet
As of December 31, 2022

	<u>Dec 31, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking - Chesapeake	26,054.57
Checking - VB 5365	39,524.78
Special Projects	<u>3,643.62</u>
Total Checking/Savings	<u>69,222.97</u>
Total Current Assets	69,222.97
Fixed Assets	
Accum Depr. Capital Property	2,120.00
Capital Property	<u>-1,726.00</u>
Total Fixed Assets	<u>394.00</u>
TOTAL ASSETS	<u>69,616.97</u>
LIABILITIES & EQUITY	
Equity	
Retained Earnings	25,689.65
Unappropriated Fund Balance	52,790.09
Net Income	<u>-8,862.77</u>
Total Equity	<u>69,616.97</u>
TOTAL LIABILITIES & EQUITY	<u>69,616.97</u>

Faith Works Coalition Inc
Profit & Loss Combined Accounts
 January through December 2022

Cash Basis

	Jan - Dec 22
Income	
Revenue	
ABLC OPER Fall 21 Q2	1,216.98
Combined Cam/Amazon/ United Way	468.31
Congregations	19,830.00
Corporations	1,000.00
Grants	22,000.00
Individuals	16,427.39
Interest	8.16
NAP Deposits	16,200.00
Disaster Recovery Trip	1,000.00
Organizations	1,300.00
PayPal	7,372.02
Total Revenue	86,822.86
Total Income	86,822.86
Cost of Goods Sold	
Construction Expenses	
Building Materials-Ches	22,714.24
Building Materials-VB	9,268.76
Contractors Costs-Ches	18,764.84
Contractors Costs-VB	35,417.03
Lunch	16.20
Disaster Recovery Trip	1,237.67
Insurance	750.00
Warehouse Rental	4,764.38
Total Construction Expenses	92,933.12
Total COGS	92,933.12
Gross Profit	-6,110.26
Expense	
General and Administrative Exp	
PayPal processing fees	178.13
Fundraising	500.00
Tracfone	573.33
Form 102 Application	200.00
Fees	268.06
Website	17.99
Accounting fees	1,000.00
Bank Fees	15.00
Total General and Administrative Exp	2,752.51
Total Expense	2,752.51
Net Income	-8,862.77

Notes:

1. All income received by Faith Works Coalition is used to support our goals on projects that keep our residents "warm, dry, and safe." The net income amount shown above is added to the unappropriated fund balance which is used to support projects in the succeeding years to cover among other things fluctuations in contributions, costs of materials and other unanticipated expenses.
2. Because Faith Works Coalition is a not for profit organization, summary of Profit and Loss is more appropriately a summary of Revenue from Donations and Expenses accrued from construction projects.

Appendix A: 2022 Officers & Board of Directors

Officers

Matthew Weinstein, President
John Nogosek, Vice President
David Carre, Secretary
Michelle Moore, Treasurer

Board of Directors

Sheridan Barber
Ed Carbaugh
David Carré
Michelle (Shelly) Harris
Starr Janicki
Ray Kirby
Michelle Moore
Roger Morgan
Mike Nickelsburg
John Nogosek
Richard Norman
John Porter
Dan Ries
Pat Roll
Matt Schorr
Glen Sweitzer Jr.
Gloria Thompson
Bruce Warren
Marcia Washington
Matthew Weinstein

Appendix B: Supporting Organizations

Churches and Congregations

Bayside Presbyterian	Oak Grove United Methodist
Bible Baptist	Ohef Sholom Temple
Blackwater Baptist	Old Donation Episcopal Church
Cavalry Presbyterian	Our Savior Lutheran
Charity United Methodist	Piney Grove Baptist
Christian Chapel Assembly of God	Pleasant Grove Baptist
Church of the Ascension Catholic	Prince of Peace Catholic Church
Church of the Holy Family Catholic	Providence Presbyterian
Eastern Shore Chapel	Pungo Church of God
Emmanuel Episcopal	Sandbridge Community Methodist
First Presbyterian, Virginia Beach	St. Aidans Episcopal Church
Foundry United Methodist Church	St. Gregory The Great Catholic Church
FSI Inc.	St. Mark's Catholic Church
Galilee Episcopal	St. Matthews Catholic Church
Great Bridge Presbyterian	St. Nicholas Catholic Church
Great Bridge United Methodist	St. Steven Martyr Catholic Church
Community United Methodist	Thalia United Methodist
Kings Grant Baptist	Unity Renaissance
Little Zion Missionary Baptist	Virginia Beach United Methodist
Lynnhaven Colony Congregational	Wave Church
Lynnhaven Presbyterian	Women of Galilee
Lynnhaven United Methodist	Wycliffe Presbyterian
Mt. Sinai New Greater Baptist	
New Creation/Aldersgate UMC	
New Oak Grove Baptist	
Nimmo United Methodist	

Companies & Organizations

ABC Supply Company	Home Depot Foundation
Agape Business Group	Knights of Columbus Council 8240
Bike and Build, Inc	Mechanical Services Company
Cape Henry Rotary Club	Miles Roofing Co.
Chris Mechanical Services	Tidewater Mortgage Bankers
City of Chesapeake	TowneBank
City of Virginia Beach	Westminster Canterbury Foundation
Damuth Trane	Window World
DYCARP LLC	

Note: Faith Works Coalition is eternally grateful for the support provided to our charitable organization by churches and congregations, companies, and organizations.