



"Joining Hands to Help Our Community"

**2017
Annual Report**

Letter from the President

2017 was a landmark year for Faith Works Coalition as 127 projects were completed, setting a new record for the organization. A total of 732 projects have been completed since incorporating in 2008. We are all very proud to say that we are making an impact in our communities and improving the lives of families that might otherwise go unserved.

It has been my honor once again to serve as President of Faith Works Coalition. We are an all volunteer organization with everyone equally engaged in a common goal; it is truly a team effort. Our goal is to eliminate substandard housing in the cities of Chesapeake and Virginia Beach by making Warm, Safe and Dry repairs for Owner-occupied homes. We see this as the role of good neighbors. By doing so, we aim to help those in financial need to live lives in acceptable housing conditions. Occasionally, we undertake community service projects for other non-profit organizations.

Our work requires many resources. I would like to offer all interested parties several options for lending a hand:

1. We need volunteers who can physically work on projects. Experience is great, but being willing and able to help is more important. We always have skilled volunteers on site who will show participants how to accomplish the task at hand.
2. Do you have skills in construction or handyman abilities? Do you have experience in accounting? Would you be able to perform some administrative tasks for fundraising, public relations and general communication? Would you consider attending board meetings? If so, please contact us at faithworks2.0@gmail.com as we always need volunteers to serve in these ways.
3. For those who cannot offer time or talent, we can use your help also. We ask for prayers and financial support if you are able. 98% of all donations go to completing our projects. Donations may be made via PayPal on our website, faithworkscoaliton.org or by check via postal mail 4876-118 Princess Anne Rd, PMB 221, Virginia Beach, VA 23462.
4. Do you know a homeowner who is of limited financial means and needs "warm, safe and dry" home repairs? We can use referrals. Please encourage homeowners to call us directly for assistance. (757-266-9994-Virginia Beach, 757-266-9590-Chesapeake.)
5. If you work for or know suppliers or installers of electrical, HVAC, plumbing or roofing who may consider an "in-kind" donation of labor or materials, please let us know by email or postal mail. We will gladly provide documentation for all donations.

Kindly review this report and visit our website. Please feel free to contact us for additional information. The strength of our organization will always reside in the strength of our volunteers. The tireless effort of these men and women is indicative of our collective resolve to help our neighbors. Please consider joining our ranks; you will meet some incredible people!!

John Nogosek
President, Faith Works Coalition

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2. MISSION STATEMENT, OBJECTIVES, and ORGANIZATIONAL STRUCTURE

Faith Works Coalition (FWC) is an alliance of local faith-based organizations and individuals founded to assemble and responsibly steward financial, material and human resources sufficient to address substandard housing in Virginia Beach and other communities.

Mission Statement

Faith Works Coalition was established to eliminate poor living conditions in Virginia Beach, Chesapeake and other communities by repairing homes for elderly, disabled, disadvantaged and low-income families.

Objectives

- Improve housing for low income families, veterans, disabled persons and the elderly;
- Improve quality of life in low income neighborhoods;
- Minimize homelessness by repairing homes to meet basic living standards;
- Build community spirit through collaboration with other community organizations;
- Enhance the joy of fellowship inherent in faith-based volunteer organizations;
- Provide emergency relief through repair and reconstruction of homes in communities affected by natural disasters; and
- Collaborate with the Cities of Virginia Beach and Chesapeake housing departments and other community organizations that share FWC's mission and values.

Organizational Structure

The Board of Directors is comprised of individuals from community organizations and congregations that oversee all Faith Works Coalition activities. The Board meets monthly and elects officers at its annual meeting to include a President, Vice President, Secretary and Treasurer. Fiscal accountability starts with the Finance Committee's responsibility for monthly reporting, and is exercised through the Board and Treasurer. We have a structured organization for each project to properly manage duties and responsibilities contained in each functional area established to support the undertaking. The Board through its committees:

- Recruits new members and publicizes our objectives.
- Identifies properties for improvement.
- Does thorough pre-planning for upcoming projects.
- Supports and provides oversight for projects that are in progress.

The following are established as standing committees:

- Finance
- Fundraising and Community Relations
- Construction Projects
- Volunteer
- Disaster Relief

3 COMMITTEE REPORTS

3.1 Construction Projects Committee

During 2017, FWC completed 127 Projects; 76 in Virginia Beach and 51 in Chesapeake. This represents a increase of 12% over 2016. Total construction expenditures were \$83,245 for an average of \$655 per project, up from \$505 in 2016. Of this total, about half was spent on Contractors and the other half was spent on materials used by FWC volunteers and warehouse rental and other project related items. Contractors were employed for some roofing, plumbing, electrical, HVAC and other speciality work. FWC continued to repair or replace defective appliances on some projects when donated appliances were available. If there is an excess of needed appliance donations, the donated appliances are sold to raise money for projects. In situations where applicant's requests did not meet FWC criteria, homeowners were coached on how to make repairs themselves, or reliable and reasonable Contractors were recommended. Occasionally, FWC provides contacts to assist with other needs such as food or financial management.

For complete listing of all projects completed in 2017, go to www.faithworkscoalition.org. A summary of significant facts involving 2017 projects are summarized below:

- 61 projects required some or all work to be performed by outside Contractors
- 44 projects involved roof leak repairs, or in a few cases, total roof replacement
- 38 projects involved plumbing repairs or replacements
- 7 projects involved electrical repairs
- 18 projects involved heating/cooling system repairs or replacements
- 20 projects were completed on mobile homes
- 8 projects involved providing wheelchair access ramps

The financial breakdown of the 127 projects, based on the actual dollars spent by FWC, is as follows:

<u># projects</u>	<u>FWC Expenditures</u>
18	\$0 (i.e., only labor & equipment were provided)
18	\$0-100 range
43	\$100-500 rang
26	\$500-1,000 range
22	\$1,000-5,000 range
0	Greater than \$5,000

While the largest percent (35%) of projects remains in the \$100-500 range, the percent in the \$500-5,000 range increased from 15 to 38%. These higher value projects often involve major roofing and HVAC work that FWC has been able to accommodate due to improved financial donations. A limited number of local vendors and Contractors have provided in-kind donations that sometimes allow us to undertake some higher cost projects without expending FWC funds. The number of projects involving \$0 reduced from 19% in 2016 to 14% in 2017. These projects included coaching and referrals; use of donated materials or warehouse stock; grants; in-kind donations and individual donations for materials for a specific project.

In the summer of 2017, FWC again partnered with the TEAMeffort program that brought several hundred high school students from across the country to Virginia Beach, each for a week or two of mission work on Faith Works and other projects. FWC referred a number of projects to TEAMeffort and assisted with supervision on seven projects. This program allowed some homeowners to receive assistance in areas that are not within FWC criteria. TEAMeffort provided funding for most of the projects, with FWC assisting on some items.

As a part of the client evaluation process, household incomes are determined. This information is also required to apply for the Commonwealth of Virginia Neighborhood Assistance Program, which grants tax credits for qualifying donations. In 2017, FWC assisted a total of 99 families (Multiple projects were performed for some families). The “Typical Client Family” income was 127% of the Federal Poverty Guidelines(FPG), with 92% of families below the 200% FPG and 98% under the 300% FPG. Special circumstances occasionally allow higher income families to qualify for assistance.

The heart and soul of our work is made possible through the talents and many hours given by our volunteers; creating warm, safe and dry dwellings for those in need. We continue to be amazed and encouraged by the renewed hope and uplifted spirits that our work brings to individuals and families.

3.2 Fundraising and Community Relations Committee (FCRC)

The Fundraising and Community Relations Committee informs the public about our organization, handles all publicity, manages development projects, applies for grants, prepares promotional materials, oversees the website and works with the Executive Committee on many facets of our non-profit’s operations. During 2017, the Committee strove to increase donations of cash and in-kind materials/services. Church visits were increased to spread the word of our mission. Presentations were made to inform and thank donors for their past support. Total monetary donations received were down by approximately 10%. Almost \$79,000 in funds from all sources were received which supported our record year of 127 projects completed. In-kind donations and pro bono labor donations were up slightly, offsetting the decrease in monetary donations. Specific projects and accomplishments for 2017 include:

- a. The Combined Federal Campaign (CFC) once again accepted Faith Works Coalition as a donor eligible charity. Using our stringent income to expenses formula, Faith Works Coalition maintained administrative expenses at close to 2%, allowing for a full \$0.98 of every donation dollar received going to support for projects!
- b. A record number of new grant applications were submitted, grants were received from Women of Galilee and Cape Henry Rotary.
- c. Our major Fundraiser, the 22nd Annual GIGANTIC Yard Sale netted approximately \$7,400.

- d. An application was submitted for the Virginia Neighborhood Assistance Program. Faith Works Coalition was again approved allowing us to offer \$15,600 in tax credits to eligible donors.
- e. Presentations were made to churches and civic organizations to raise awareness of the need for support in terms of volunteers, project referrals and donations to fund materials.
- f. The Faith Works Coalition website was “overhauled” (See: <http://faithworkscoalition.org/>), making the site more mobile friendly; activity increased on our FaceBook page (see: Faith Works Coalition) and our AmazonSmile and website donations increased nominally.

3.3 Volunteer Committee

The Volunteer Committee maintains a database of volunteers who have indicated an interest in working with Faith Works. Working closely with the Construction Projects Committee, the Volunteer Committee issues “Call for Volunteers” emails; provides the CPC project manager with the names of volunteers who will participate on each project day; and arranges for lunches for the volunteers and delivery of the tool trailer, as required.

We continue to be blessed with a core team of volunteers hailing from Virginia Beach and Chesapeake congregations that have long supported Faith Works Coalition. That core group remains at about 30 members.

Shelly Harris, the newest member of the committee, has taken over publishing calls for volunteers in support of the Construction Project Committee.

During 2017, our volunteer base was updated again. Our volunteers consist of individuals and groups such as individual congregations, military organizations and civic organizations. Volunteers come to us through congregational announcements, web site, Facebook, shared databases with other volunteer organizations and word of mouth. We lose a few military members who are transferred out of the area but new ones arrive.

We have shifted to multiple email lists, each targeted at a specific group of volunteers, as the most effective and efficient method of calling for volunteers.

Bobbie Brenton has taken over coordinating the lunch providers.

We are very grateful for the willingness of our volunteers to give of their time and energy to help those less fortunate in our community.

Our organizations title is true: “Faith Works”.

3.4 Disaster Relief Committee.

In 2017 Faith Works continued assisting in the rebuilding of homes in Virginia Beach and Chesapeake damaged by Hurricane Matthew, working in cooperation with other organizations

including Operation Blessing, United Methodist Committee on Relief, local church groups and youth groups on mission trips to Virginia Beach. The largest project was the complete gutting and rebuilding of a house in Chesapeake that was flooded with 18 inches of water above the floor. This project was completed over a six-month period.

4 Financial Statement

COMBINED BALANCE SHEET

ASSETS	
Checking Account VA Beach	\$ 44,970.79
Checking Account Chesapeake	22,355.87
Checking Account Special Projects	2,698.95
Capital Property	<u>811.00</u>
TOTAL ASSETS	70,836.61
LIABILITY & EQUITY	
EQUITY	
Unappropriated Fund Balance	\$ 77,334.32
Current Income (Loss)	<u>(6,497.71)</u>
TOTAL EQUITY	<u>70,836.61</u>
TOTAL LIABILITIES & EQUITY	<u>\$ 70,836.61</u>

COMBINED INCOME STATEMENT - FY 2017

INCOME	
REVENUE	
Surplus Appliance Sales	\$ 2,910.53
Congregations	25,953.24
Corporations	200.00
Organizations	11,019.01
Individuals	31,119.66
Fund Raising	7,419.11
Interest	6.94
Other Income	<u>279.73</u>
TOTAL INCOME	<u>\$ 78,902.22</u>
EXPENSES	
CONSTRUCTION	
Permits	40.70
Building Materials	37,692.30
Contractor Costs	39,872.66
Insurance	750.00
Lunches	244.52
Project Support	335.52
Rentals Job Site	112.34
Tools	116.78
Warehouse Rental	3,780.00
Waste Management	<u>300.00</u>
Sub Total Construction Expense	<u>\$ 83,244.82</u>
GENERAL & ADMINISTRATIVE	
Fees & Licenses	277.76
Postage & Shipping	223.60
Corporate Expense	180.00
Website Expense	295.69
Depreciation	139.00
Telephone	645.06
Accounting Fees	<u>450.00</u>
Sub Total G & A Expense	<u>2,161.11</u>
TOTAL EXPENDITURES	<u>\$ 85,405.93</u>
NET INCOME(LOSS)	<u>\$ (6,497.71)</u>

Appendix A: Officers and Directors

Officers

John Nogosek, President
Carol Marinak, Vice President
Richard Norman, Secretary
Gloria Thompson, CPA, Treasurer

Directors

Matthew Weinstein
Pat Roll
Matt Schorr
David Carré
Ed Carbaugh
Bruce Warren
Mike Nickelsburg
Ray Kirby
Lisa O'Neill
Starr Janicki
Randy Duvall
Shelly Harris
Travis Marl
Glen Sweitzer
Rick Seegers
Marcia Washington

Appendix B: Supporting Organizations

Churches and Congregations

First Presbyterian, VB
Emmanuel Episcopal
Foundry United Methodist
Bayside Presbyterian
Providence Presbyterian
Lynnhaven Presbyterian
Oak Grove United Methodist
Ascension Catholic
Lynnhaven Colony Congregational
St. Matthews Catholic
St. Gregory The Great Catholic
Christian Chapel Assembly of God
St. Mark's Catholic
Thalia United Methodist
Piney Grove Baptist
Little Zion Missionary Baptist
Blackwater Baptist
Community United Methodist
Lynnhaven United Methodist
Church of the Holy Family Catholic
Prince of Peace Catholic Church
Virginia Beach United Methodist
New Creation/Aldersgate UMC

Great Bridge United Methodist
Galilee Episcopal
Eastern Shore Chapel
Wycliffe Presbyterian
New Oak Grove Baptist
Great Bridge Presbyterian
Unity Renaissance
Our Savior Lutheran
Nimmo United Methodist
Cavalry Presbyterian
Ohef Sholom Temple
Wave Church
St. Nicholas Catholic
St. Aidans Episcopal
Charity United Methodist
Mt. Sinai New Greater Baptist
Pleasant Grove Baptist
Sandbridge Community Methodist
Kings Grant Baptist
Pungo Church of God
Bible Baptist
St. Steven Martyr

Companies & Organizations

ABC Supply Company
Bike and Build, Inc
Damuth Trane
Hampton Roads HVAC
Knights of Columbus Council 8240
Miles Roofing Co.
TowneBank

Agape Business Group
Cape Henry Rotary Club
Emmanuel Crafters
Home Depot Foundation
Mechanical Services Company
Westminster Canterbury Foundation